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Basic Information

Company Name

**Kirin Holdings Company,
Limited**

Date of Establishment

February 23, 1907

Capital Stock

102.0 billion yen

Representative

Representative Director of the Board & CEO

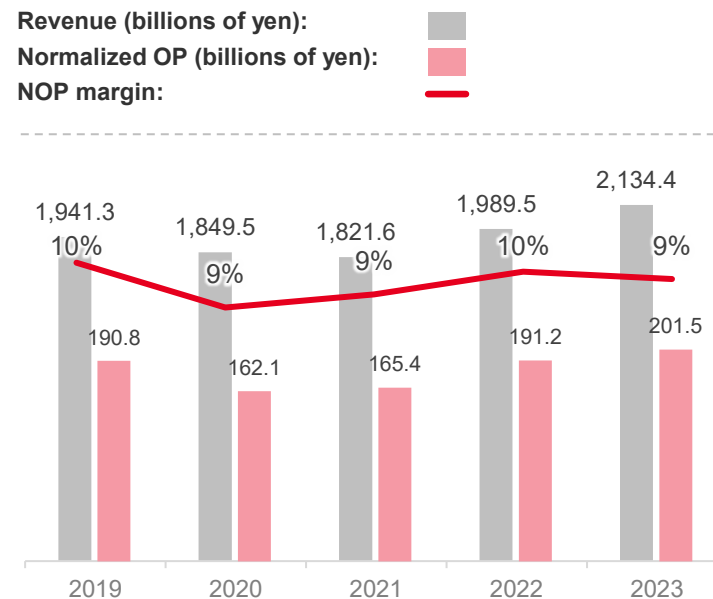
Yoshinori Isozaki

Representative Director of the Board, President &
COO

Takeshi Minakata

Sales Revenue and Normalized Operating Profit (2023)

Sales revenue: 2,134.4 billion yen
Normalized OP: 201.5 billion yen



accounting period

December

Number of Group Companies

Consolidated subsidiaries: 171

Equity method affiliates: 30

Head Office Location

4-10-2 Nakano, Nakano-ku, Tokyo

Number of employees (consolidated)

30,183 persons

Group Management Philosophy

Kirin's enduring, long-term significance in society

The Kirin Group is at work on manufacturing that looks at nature and people, We contribute to the realization of a spiritually rich society by spreading new joys of "food and health".

Our manufacturing technology is designed to meet the needs of our customers, to draw out the full potential of nature, and to create a reliable form. We have been pursuing high quality that meets the expectations of our customers through these technologies. With "dreams" and "aspirations," we will continue to propose new styles of "food and health" that lead to new joys, and contribute to the health, enjoyment, and comfort of people around the world.

Corporate slogan

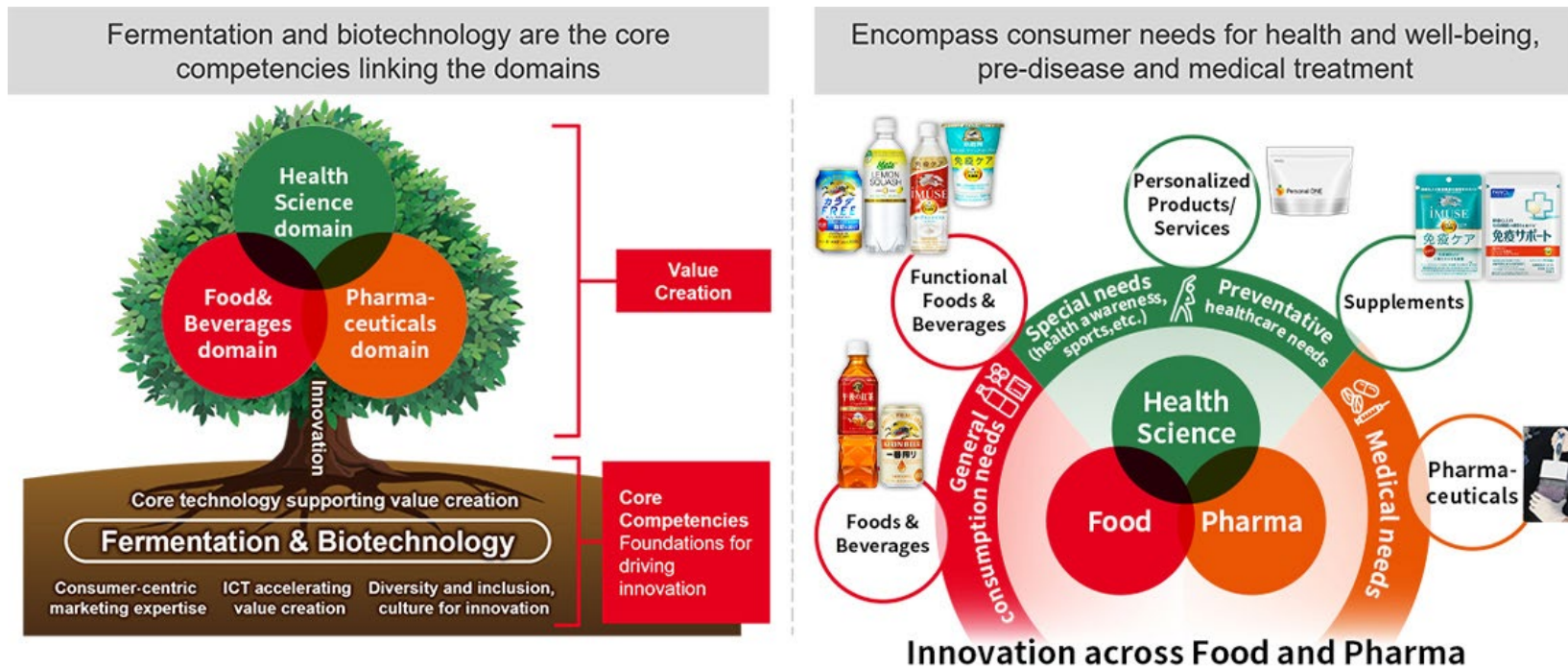
A simple expression of Kirin's raison d'etre
in the eyes of customers and society

Joy Connects Us to the World

It is a watchword that expresses the significance of our existence for our customers and society, while at the same time encouraging each and every one of our employees to continue to take on new challenges.



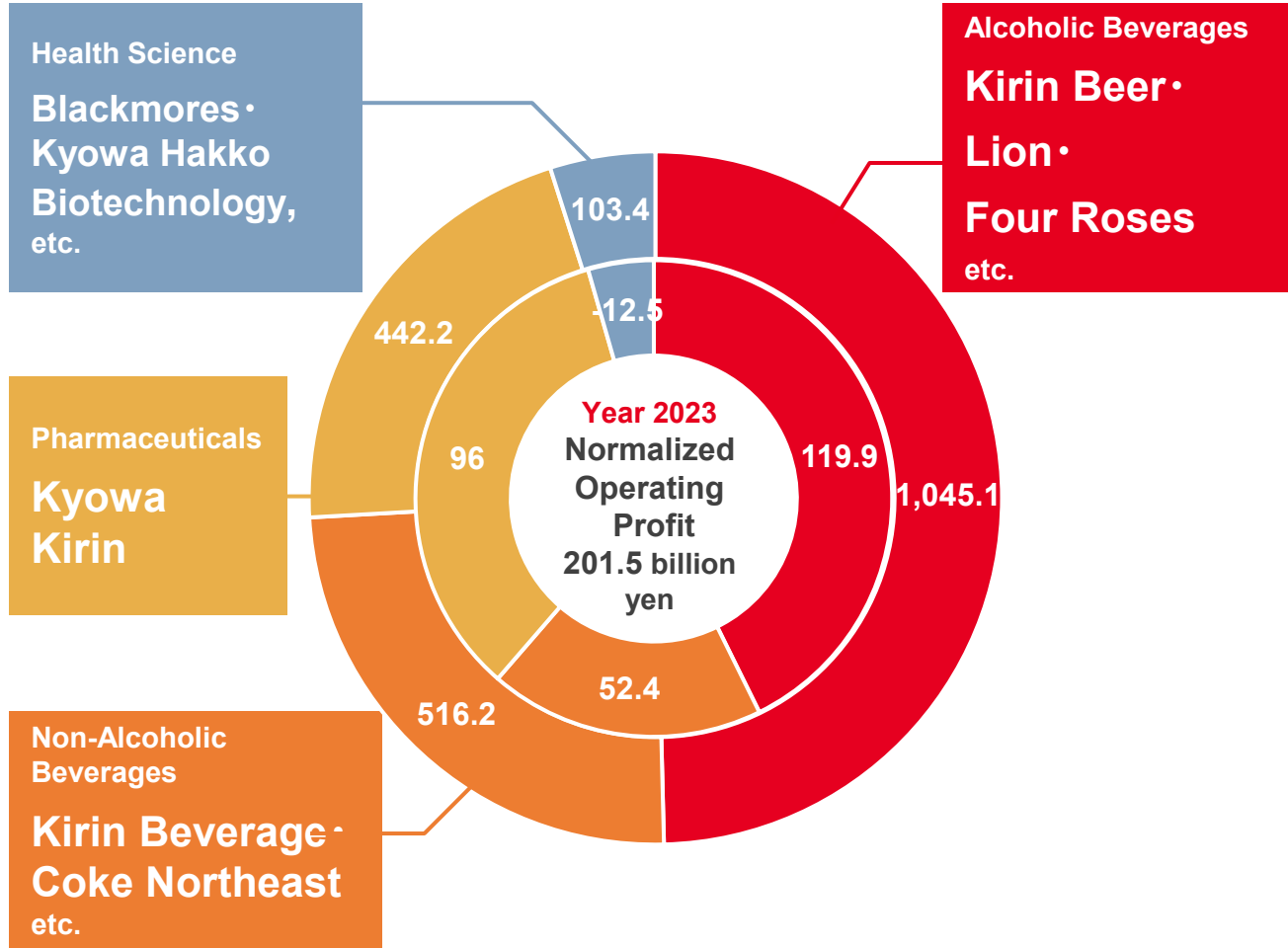
- The Kirin Group aims to create value in three business domains (Food, Health Science, and Pharmaceuticals) with fermentation biotechnology as our core competence.
- Although we are diversifying our business, we are not trying to diversify into enclaves, but all of our business areas are based on fermentation and biotechnology.
- In addition to the Food business to meet the needs of general consumers and the Pharmaceutical business to meet medical needs, we are working on three new pillars in the Health Science business to meet health needs in the pre-disease stage before illness occurs.



Kirin Holdings Business Overview

Consolidated sales revenue 2,134.4 billion yen

Products & Services Lineup



Composition by Region (FY 2024 Plan)

➤ Aim to enhance corporate value by continuously reviewing the business portfolio, taking into account the characteristics of each area and geopolitical risks

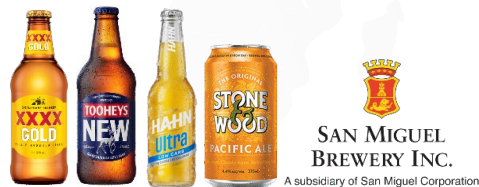
Composition by Region Calculated based on FY2024 plan

*All revenue excludes liquor tax

Asia-Pacific

Increase presence within the Group by restructuring the alcoholic beverages business and building a foundation for the health science business

Revenue approx. **15%**
 Normalized Operating profit approx. **15%**
 Normalized EPS approx. **30%**



SAN MIGUEL BREWERY INC.
 A subsidiary of San Miguel Corporation



Japan

Expand the scale of the health science business in addition to the stable profit contribution from core businesses such as alcoholic beverages

Revenue approx. **50%**
 Normalized Operating profit approx. **40%**
 Normalized EPS approx. **35%**



KYOWA KIRIN
FANCL

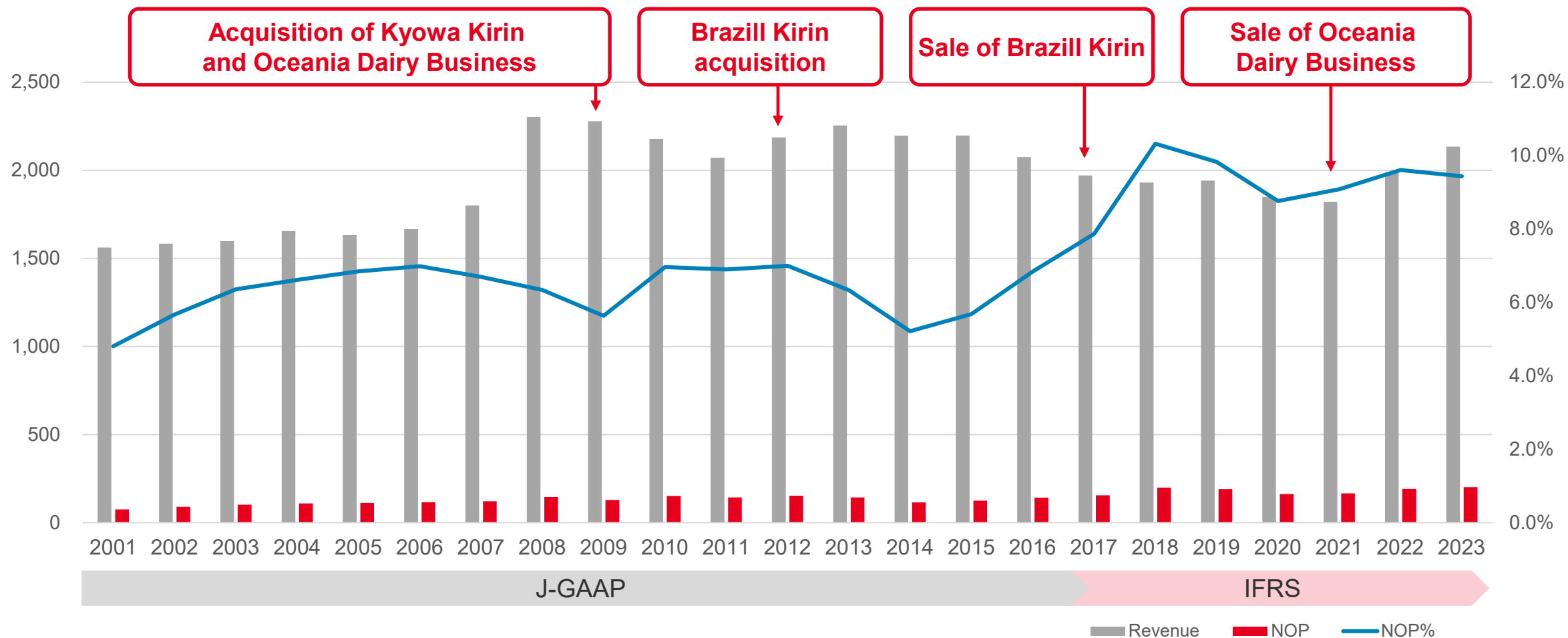


KYOWA KIRIN

Four Roses BOURBON

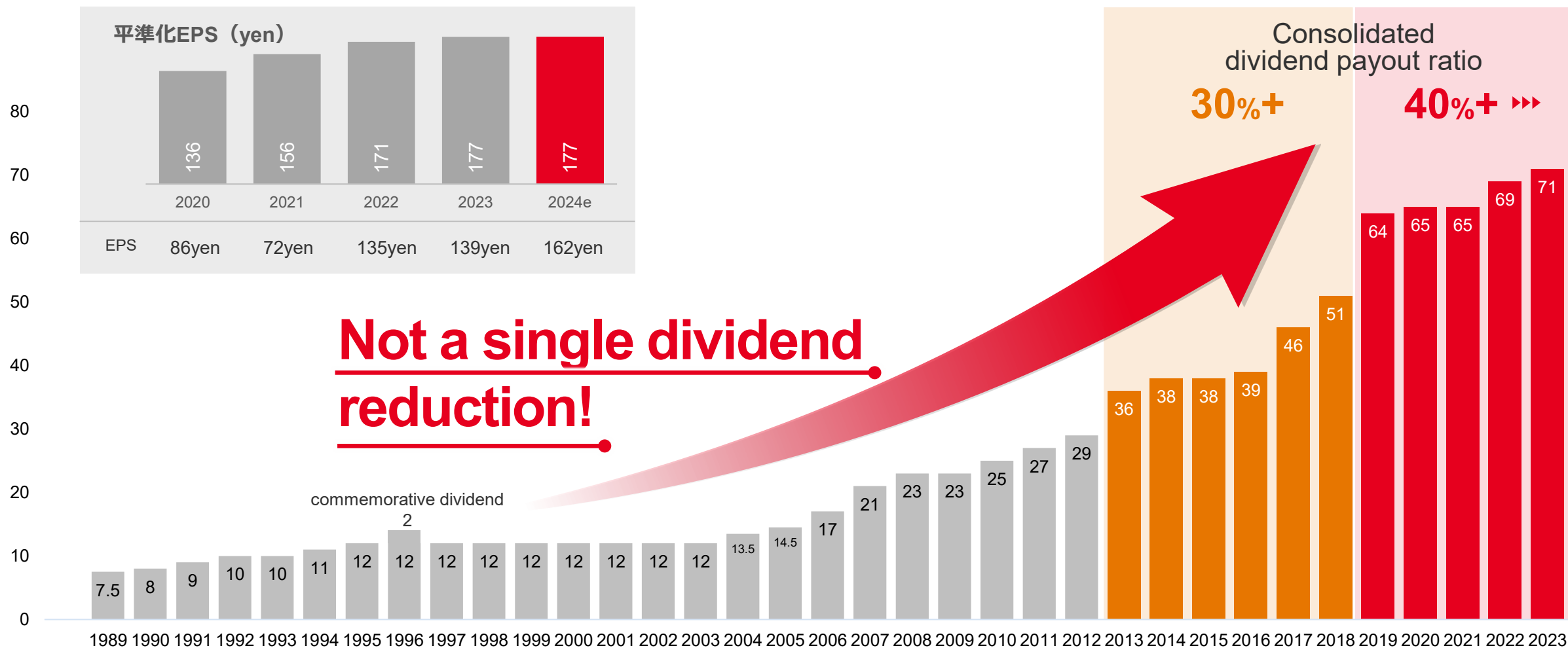
Sales Revenue and Normalized Operating Profit Trends

- Steady increase in profit margin from the past. Aiming to recover and grow profits that declined due to COVID-19.



Shareholder Return (Dividends)

➤ Dividends are the highest priority allocation for cash allocation



CSV Management

- CSV purpose is pursuing four objectives: "Responsibility as an alcoholic beverage manufacturer," "Health," "Community," and "Environment".
- The brewing philosophy of "Reverence for Life" is the foundation of the Kirin Group's unique CSV management.

CSV Purpose



Reverence for Life

Reverence for Life



Fermentation and Biotechnology



Craftmanship



Environmental Management



Health

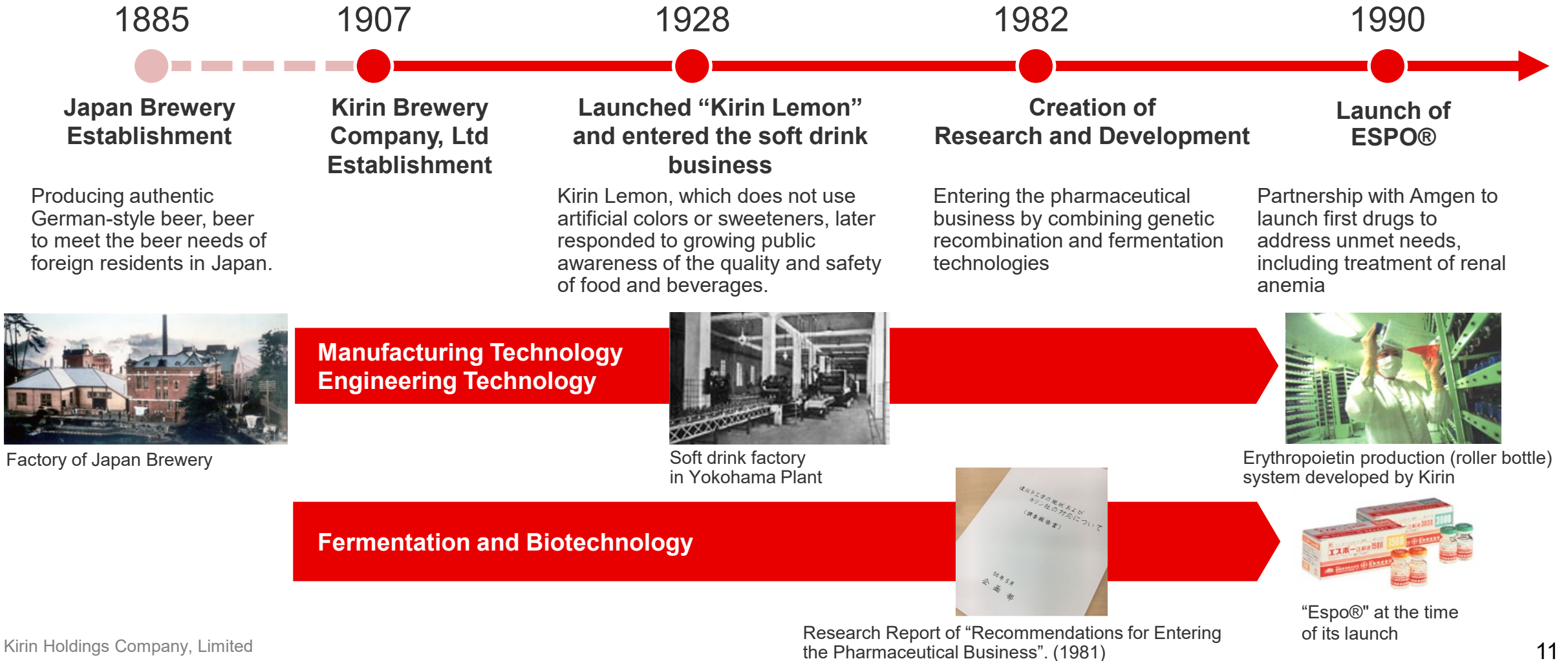
Community

Environment

CSV Purpose

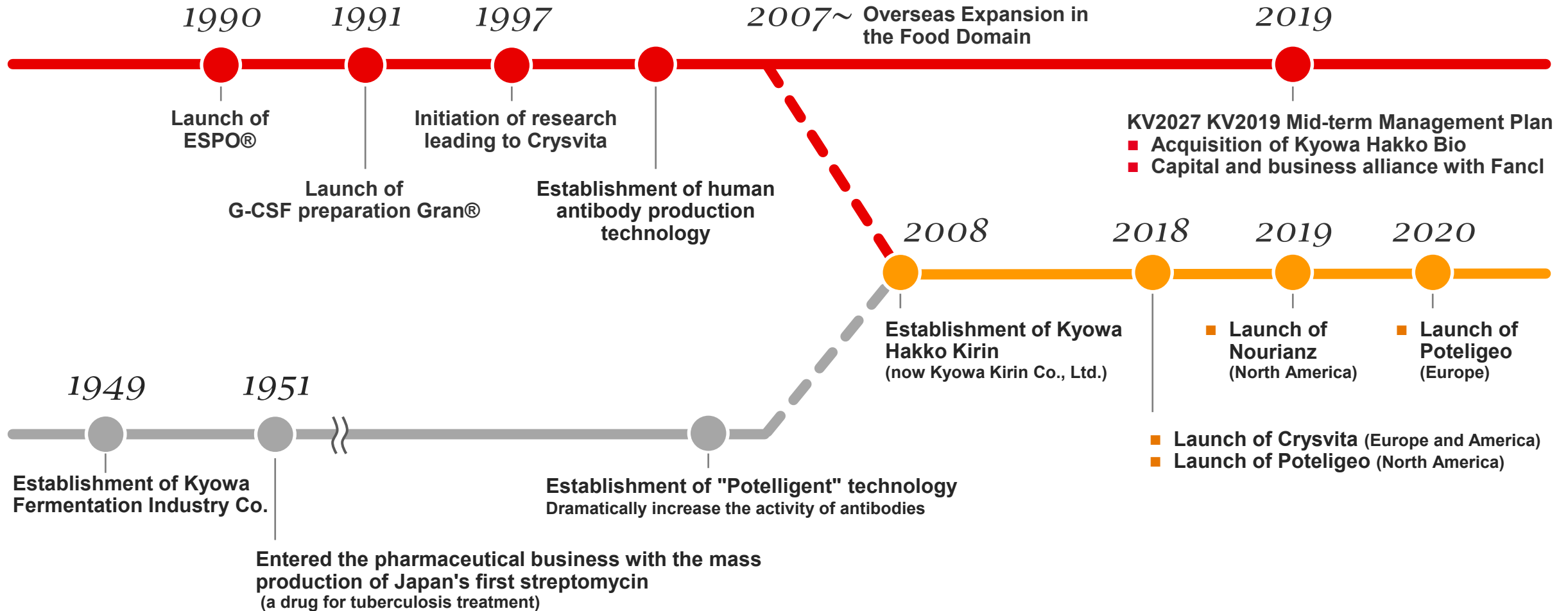
KIRIN Group History

- Entered the pharmaceutical business in the 1980s, with its origins in the beer business
- The Kirin Group has achieved growth by leveraging core technologies to meet unmet needs.



Origin and Technology of the Pharmaceutical Business

➤ We have enhanced our research and development capabilities, such as exploration of microorganisms and production technology through cell culture.



Achieved the highest ever Group Normalized Operating profit in 2023 through business portfolio management

➤ In light of the changing environment, we promoted ambidextrous management and globalization to build an optimum business portfolio.

