Kirin Group Monthly Sales Report - October 2017 -

Kirin Holdings Company, Limited announces the monthly sales outline in October 2017 regarding Japan Integrated Beverages Business.

1. Kirin Brewery

■Category

| Category | YOY change (Oct 2017) |
|---------------------------|--------------------------|
| Beer Products Total | 92% |
| Beer | 89% |
| Happo-Shu (Low-malt beer) | 96% |
| New genre | 93% |
| RTD Total | 103% |

Main brands of Kirin Brewery are as follows:

(1) Kirin Ichiban Shibori

(2) Kirin Tanrei

(3) Kirin Nodogoshi

(4) Kirin Hyoketsu

(5) Kirin Honshibori_{TM} Chuhai



























Limited

On Oct 31

2. Mercian

■Category

| = category | |
|----------------|--------------------------|
| Category | YOY change (Oct 2017) |
| Wine Total | 105% |
| Domestic Total | 101% |
| Import Total | 110% |

Main brands of Mercian are as follows:

(1) Château Mercian









(3) Frontera





(4) Casillero del Diablo





3. Kirin Beverage

| ■ Calegory | |
|-------------------------------|------------|
| Category | YOY change |
| | (Oct 2017) |
| Non-Alcoholic Beverages Total | 92% |

Main brands of Kirin Beverage are as follows:

(1) Kirin Gogo-no-Kocha







(2) Kirin Fire









on Oct 3

Renewed!



(3) Kirin Namacha



